



EZ Concept US

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March 23, 2022

To: All EzConcept Customers

Dear Valued Customer,

The past two years has been unprecedented with challenges more difficult than any of us could have predicted. As we look forward to a more business as usual outlook for the remainder of the year, we want to assure you we are focused on continued improvement in service, quality, delivery, and innovation as we strive to be your flush finish door system partner of choice.

We anticipated an inflationary environment coming into 2022 and it has exceeded our expectations. Inflation has accelerated in several commodities like wood, chemicals, and steel while transportation costs on ocean vessels and domestic truck lines are pressing higher. As a result, we will be implementing a 6-10% price increase based on product category effective April 4, 2022.

EzConcept will continue to honor existing quotations with valid dates through April 30, 2022, but we encourage you to review existing projects with your customers and make them aware of the changing market conditions.

We would like to take this opportunity to thank you for your business and support in this very dynamic market. If you would like to discuss, please feel free to reach out to me or your local area sales representative.

Sincerely,

A handwritten signature in black ink, appearing to read 'JR', is placed over a light gray rectangular background.

James Rowden  
EZconcept Global Product Manager